

Ivy Research Incentive Program

Revised March 27, 2024

GENERAL INFORMATION

The Ivy Research Incentive Program provides summer salary and teaching releases for faculty who have research as part of their PRS and who have published research in journals appearing on the Ivy Elite Journal List. The program is designed to give consistent incentives and support for faculty who publish research that increases the research profile of the Ivy College of Business.

Research productivity is expected from all tenured and tenure-eligible faculty. The Ivy Elite Journal List was created by the Ivy Deans and Chairs to consistently reward research that increases the reputation of the Ivy College, which is an important strategic goal. The Ivy Research Incentive Program provides significant additional resources for faculty who publish in these journals. Research published in journals that do not appear on the Ivy Elite journal list also contribute to the research mission of the college. This list does not replace the evaluation of research productivity as reviewed by the department and college P&T committees when considering promotion and tenure cases.

SUMMER FUNDING

Summer funding will be awarded for publications accepted in the previous calendar year. For example, funding for the summer of 2025 will be awarded to authors of each Ivy Elite article accepted between January 1, 2024 and December 31, 2024. If an article has only one author from the Ivy College of Business, that author will receive 1/9th of summer funding. If an article has more than one author from the Ivy College of Business, then 1/6th of summer funding will be divided among the authors. Two authors would each get 1/12th of their salary. Three authors would each get 1/18th of their salary. Ivy doctoral students are not eligible for this award and their authorship on a paper does not affect the awards given to faculty.

To be eligible, faculty must have received a Satisfactory rating in their most recent annual performance review and must teach in the Ivy College in the academic year following the summer term.

Faculty members are not allowed to earn additional pay of more than two-ninths of their annual 9-month salary from state funds. Therefore, the summer money awarded will be reduced if any additional salary a faculty member is scheduled to receive between May 16th and August 15th, 2024 would cause the total extra salary to exceed two-ninths. Salary verification will be completed by the Department Chairs and the Director of Budget and Finance for the Ivy College of Business. Summer funding awards from the Ivy Research Incentive Program cannot be deferred to future academic years.

TEACHING REDUCTION

A course release will be awarded if an author has at least two Ivy Elite publications accepted in the previous three calendar years. For example, a one-course teaching reduction for academic year 2025-26 is determined by looking at the three calendar years before December 31, 2024. The teaching reduction would be awarded to an author of two or more Ivy Elite articles accepted between January 1, 2022 and December 31, 2024. If a faculty member had a tenure-clock extension approved or took a family or

medical leave within the previous three calendar years, then publications accepted within the previous four calendar years will be counted.

At least one publication must occur in the previous two calendar years. For example, a faculty member who has two Ivy Elites accepted in 2024, would receive two years of course releases (academic years 2025-26 and 2026-27). A course release for academic year 2027-28 would only be awarded if there was an additional Ivy Elite accepted in 2025 or 2026.

Publications accepted before a faculty member is employed by the Ivy College of Business count for determining teaching reductions if the acceptance date can be documented. Only publications accepted in the calendar year of the faculty member's start date and the previous calendar year will be counted. For example, if a faculty member starts in August of 2024, only the publications accepted after January 1, 2023 would be considered.

Each Ivy Elite article can count towards this award for a maximum of two faculty members. When an article is accepted with three or more authors from the Ivy College of Business, the author team must designate which two authors can count the publication for future course releases.

To be eligible, faculty must have received a Satisfactory rating in their most recent annual performance review. Teaching reductions awarded through the Ivy Research Incentive Program do not add to teaching reductions previously awarded and cannot be deferred to future academic years.

Faculty must continue to perform all service duties in semesters with a teaching reduction.

Faculty receiving a teaching reduction shall NOT be eligible for overload teaching (except for executive education) nor teaching on behalf of another university during the academic year of the teaching reduction.

APPLICATION PROCESS AND DETERMINATION OF AWARDS

Awards will be determined from information located in the faculty member's PRR. In order to be eligible for awards faculty members must:

- Send documentation for every accepted publication to PRR_update@iastate.edu within one week of receiving the notification.
- Cooperate in publicizing the article by allowing a link to the article and their Google Scholar profile on their directory page.

THE IVY ELITE JOURNAL LIST

Academy of Management Journal
Academy of Management Review
Accounting, Organizations and Society
Administrative Science Quarterly
American Economic Review
Contemporary Accounting Research
Econometrica
Information Systems Research
Journal of Accounting and Economics
Journal of Accounting Research
Journal of Applied Psychology
Journal of Business Logistics
Journal of Business Venturing
Journal of Consumer Psychology
Journal of Consumer Research
Journal of Finance
Journal of Financial and Quantitative Analysis
Journal of Financial Economics
Journal of International Business Studies
Journal of Management
Journal of Management Information Systems
Journal of Marketing
Journal of Marketing Research
Journal of Operations Management
Journal of Political Economy
Journal of Supply Chain Management
Journal of the Academy of Marketing Science
Journal of the Association for Information Systems
Management Science
Marketing Science
MIS Quarterly
Operations Research
Organization Science
Production and Operations Management
Quarterly Journal of Economics
Research Policy
Review of Financial Studies
Review of Economic Studies
Strategic Management Journal
The Accounting Review